

"Mom & Pop" are still going strong, now with the help of sons Loren and Lyle.



Kay Paulson is not only an owner of Gravel Products, Inc., she is also one of their best wheel loader operators. Pictured at left is Kay on her company's new Fiatallis FR15 loader.

## Gravel Products, Inc.

### A "Mom 'n Pop" Success Story

JOHN AND KAY PAULSON have sold a lot of sand and gravel during the past twenty years. Their company, Gravel Products, Inc., is located a mile south of Nickerson and since its conception in 1962 they have had a good thing going.

Gravel Products has sold approximately 80,000 tons of material per year. As John says, "That's not bad for a Mom 'n Pop operation." Serving a territory made up roughly of Reno and Rice Counties, they have supplied Township Road Departments, County Road Departments, and area Contractors with materials ranging from concrete sand to decorative rock.

During the past few years Gravel Products has added a new barge, new office, new scale, new tippie, and the future looks as good. The Arkansas River has deposited the material they are sitting on and it is one of the state's best locations for sand and gravel production. There is minimal overburden on top of a good clean deposit reaching sixty feet down. According to John, there is about 100,000 tons of material under each acre of their land.

John and Kay have always been the driving force behind the success of the company. As John says, "Kay and I are all the Officers and Board of Directors." But they have also had some excellent help. Along with two full-time employees, during the summer months when the colleges have let out, the three Paulson sons, Loren, Lon, and Lyle, help out around the plant running the loaders and dump trucks.

Going back to the days of the old Allis TL12 loader, Gravel Products has always utilized Fiatallis equipment. Today they have a new Fiatallis FR15 loader. Why Fiatallis? As John says, "Through the years our company has learned that we can rely on Sellers. We appreciate the personal genuine concern and friendly attitude of the entire Sellers organization."

Sellers Tractor Company is proud of their relationship with John and Kay Paulson. They represent unquestioned integrity and ability. The relationship between the Paulsons and Sellers Tractor is a good one — one that Sellers Tractor will do their best to maintain.

"Mom 'n Pop"  
Kay and John Paulson



Kay & John Paulson  
Gravel Products, Inc.  
Nickerson, Kansas

Long time Sellers Fellers  
(Friends of Sellers Equipment).

Now known as  
Gravel & Concrete,  
and still using Sellers Loaders!

We've lost track of the number of loaders Gravel & Concrete has purchased from Sellers over the past forty or fifty years. It's been a bunch!

Today they use a FiatAllis 160 and two Doosan 400's.



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