

DIVERSITY & BALLOU CONSTRUCTION



N.W. (BUD) CLOVIS



W. CHARLES GANION

WHEN "OPPORTUNITY KNOCKS" --- BALLOU OPENS THE DOOR

Ballou Construction Company has been around Salina for close to thirty years. During those years they have had what everybody would like to have. More good fortune than bad; more open doors than closed. Since R.R. Ballou started the company in 1948, they have had the unique capability of seeking, attaining, and capitalizing major opportunities before them.

In 1948 Ballou Construction Company was engaged almost entirely in secondary road base work, chip sealing, and occasionally building roads at damsites. During the summer months they employed twenty-five people. Things have changed considerably since then.

Today Ballou Construction Co., Inc., is involved in construction in a much broader sense than they were thirty years ago. In 1962 the company was incorporated and within a few years they had become one of the MAJOR PROMOTERS WORLDWIDE for slurry sealing. Slurry seal, used in the maintenance of asphalt pavement, is a mixture of emulsified asphalt, aggregate, mineral filler, and water. They had one slurry machine in 1962. Today they have five machines and do an average of 3,000,000 square yards yearly!

In October of 1974 the stockholders of Ballou Construction Co., Inc., acquired control of Highway Asphalt Products, Inc., of Salina. Highway Asphalt is engaged in the manufacturing of emulsified asphalt with plants in Salina and Maize. Later, on April 1st of this year, Ballou acquired as a subsidiary, the Salina Sand Company with sales of approximately 300,000 tons of sand annually.

R.R. Ballou retired in February of this year but through the years he has acquired some excellent help to keep the ball rolling. N.W. (Bud) Clovis, with Ballou since 1954, is now the president of Ballou Construction and

its outside interests. W. Charles Ganion joined the company in 1960 and is now the Vice-President/Treasurer. Brothers Earl and Dale Jensen have been outstanding foremen for the company for over twenty years.

Since 1970 Bud has been a director and officer of the International Slurry Seal Association. He served as the Association's President in 1976 during which time he and Charlie attended the annual meeting in Madrid, Spain.

Things are good for Ballou Construction Company. They recently moved into a new corporate headquarters located at 1100 W. Grand in Salina. You can make a safe bet that when the next opportunity arises for Ballou Construction they won't hesitate to take advantage of it.



THE 745H-B AT SALINA SAND FINDS LITTLE DIFFICULTY IN KEEPING UP WITH AREA DEMAND FOR SAND.

Bud Clovis
Charlie Ganion

Ballou Construction
Salina, Kansas

Our Vice-President Don Sellers, slung a lot of cement bags for Bud and Charlie long ago when he worked for Ballou Construction during the summers while in school.



SELLERS FELLERS
VOL. 2 NO. 1 (Winter 1977)

Bud and Charlie helped pioneer the concept of slurry seal.

Bud and Charlie would laugh if they knew what the termites have done to their page in Sellers Fellers!